



The Wilson Pipeline

Your Conduit to Technical Expertise

445 W. Cedar St.
Akron, OH 44307
330-535-5386
OH License # 12735

The Wilson Team:

President: *Paul Wilson*

Controller: *Linda Hahn*

Office Manager:
Lana Mihaly

Marketing Director:
Tabitha Martin

Heating & Cooling
Service Manager:
Wes Nestor

BathPeople Installation
Manager: *Lee Jarvis*

Boiler Installation
Manager: *Art Espie*

General Service Tech:
John Wilson

Paul Talk - Bathroom Renovations



Each year we are involved in about 50 bathroom

renovations. These range from “mini-remodels”—such as simply replacing vanities, pedestal basins, toilets, tubs and shower stalls— all the way to major renovations. These types of major jobs might involve removing all the fixtures, opening walls and floors, repiping water and drain lines, rewiring and installing new lights and fans, installing ceramic tile, building custom shower stalls complete with showerheads and

body sprays, as well as new paint and wallpaper. The list can be as long as the imagination! About half of our jobs fall into this category.

Our BathPeople contractor team employs the finest craftsmen in the Akron area, with many years of experience in renovating and restoring bathrooms to our customers’ expectations. We pride ourselves on quality work, attention to detail and good communication with our customers.

The Akron/Fairlawn area is abundant with beautiful older homes with rich family histories that deserve to be maintained and restored to

their full glory for present and future generations to enjoy. Wilson Plumbing and Heating is particularly qualified to perform this historically sensitive kind of work.

In addition, we have recently partnered with a leading European designer of barrier-free shower systems and bathroom accessories. Their products are not only accessible for those with limited mobility, but also beautiful. We think that this partnership will enable us to address the specific needs of our customers even better.

-Paul

Coming Soon!

Wilson Website Under Construction

Sign up online to find out when our new features are added:

- Articles by Paul
- “Aging in Place” Resources
- Customer kudos
- “Ask Paul” question submission
- Newsletter archive
- How-to videos
- “Bath & Boiler Bucks” Customer Referral Program
- Before & After photos
- Boiler maintenance information

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American Recovery & Reinvestment Act Residential Energy Credits Available

The ARRA provides various tax incentives for individuals to invest in energy-efficient products.

The credit applies to improvements such as adding insulation, energy efficient exterior windows, and **energy-efficient heating and air conditioning systems**.

Modification of credit for residential energy efficient property: This nonrefund-

able energy tax credit will help individual taxpayers pay for qualified residential energy efficient property, such as solar hot water heaters, geothermal heat pumps, and wind turbines. The new law removes most of the previously imposed maximum amounts and maintains the 30 percent credit for the purchase of qualified property.

Wilson P&H can help you take advantage of the tax

credits in many ways. For your heating needs we recommend Weil-McLain's *Ultra* hot water boilers. Also, **Navien's high efficiency tankless water heaters** can save you money by reducing your gas bill, and taking advantage of the tax credit.

Ref: Publication 4787 (1-2010)
Catalog Number 53156F Department of the Treasury Internal Revenue Service: www.irs.gov

CREATOR

KD **NAVIENT**

Navien's tankless water heaters qualify:
NavienAmerica.com

WM **WEIL-McLAIN**

Weil-McLain's "Ultra" hot water boilers can qualify:
Weil-McLain.com

Sometimes a few bathroom alterations are all it takes to be able to stay at home safely.

Stay Home: Save Money & Be Safe

As our population grows older, many Ohioans are finding that they need more help around the house. Depending on the level of care that is needed, sometimes the only alternative is a care facility. But for those whose needs are minor, it is often much less expensive to make some home modifications, enabling them to stay in their house and still receive the care they require.

More and more older adults are reluctant to give up the home they have lived in for many years. With the costs of long-term care rising, a few alterations may be all it takes for them to be safe at home, especially in the bathroom, where many accidents happen. With the addition of grab bars, a low- or no-threshold bathing facility and a shower seat, a typical bathroom can become easy-to-use for both the occupant and a caregiver.

To find out more about how updating your bathroom can increase your home's "longevity" and ultimately save you money, please call the Wilson offices to schedule an "aging in place" assessment: **330-535-5386**. *We'd love to work with you!*

Meet the Team:

Office Manager *Lana Mihaly*

When you need something done at Wilson P&H, you call Lana! Not only is she usually the smiling voice you hear when you call the Wilson offices, but she's been in charge of the workflow scheduling and billing since 2003.

This proud new grandmother (of Luke, 6 months) is also the head of billing at Wilson. Luke shares the soft spot in Lana's heart with her dog Jack, who is the focus of Lana's love of dogs (at home, at least, since our "office dog," Hunter gets her while she's at work!).

Last September, Lana faced her fears and did the zipline at Hocking Hills park, embracing her adventurous side.



Lana is the smiling voice you hear when you call Wilson!

Wilson P&H Becomes an AKW Partner To Better Serve Customers



Improved shower design helps people with limited mobility

AKW is a manufacturer of high end shower systems that are designed to help people with limited mobility .

The designs not only improve quality of life, they bring beauty and relaxation to a home. Plus, the capability to easily

install a barrier-free system saves time and money.

“By partnering with AKW, we are able to expand our abilities to serve a growing segment of the population who would prefer to stay out of a long-term care facility. These products are a perfect complement to our years of bathroom renovation experience,” says Paul Wilson, President of Wilson Plumbing & Heating, Inc.

The combination of quality, experience, function and fashion is one that is sure to please anyone who has or anticipates a need for these specialty products.

With over 50 years of bathroom renovation experience, Wilson’s BathPeople team is ideally suited for the job. For more information, contact the company at: **330-535-5386**.

AARP’s Bathroom Checklist

A list of design & product suggestions for a home bathroom to increase safety, comfort, convenience and livability:

- 36 inch-wide door for easy access
- No threshold walk-in/roll-in shower
- Hand-held, adjustable showerhead
- Toilet centered 18 inches from wall or tub
- Grab bars or wall-blocking for tub & toilet
- Knee space under sink for seated users
- Countertops with rounded edges
- Built-in bench/chair in shower
- Reduced-slip tile or non-skid floor
- Bright, non-glare lighting
- Full-length or tilted mirror

Excerpted from AARP Education & Outreach: www.aarp.org



Check the Wilson website for more “Aging in Place” resources!

“Ask Paul” Your Questions Answered

NEW EPA LEAD CERTIFICATION REQUIRED

Q: Anything special I should know about hiring a company to renovate my bathroom?

A: This is very timely question! As of April 22, 2010, contractors engaged in almost any type of renovations—such as plumbers, painters, electricians, etc.—and doing work in a home constructed prior to 1978 where lead paint is a possibility, are required to have a special EPA certification. This certification must be posted during the renovation work.

This specifically relates to bathroom renovations since it is almost always necessary to open floors or walls to access the drains and water lines.

Wilson Plumbing & Heating is one of just a few renovation companies in the Akron area that carries the EPA Certified Renovation Specialist certification. Feel free to call us if you have questions about lead certification or any other bathroom renovation questions.



**Submit your question on our site:
www.WilsonPlumbingandHeating.com**

BBB GOLD STAR AWARD

3 YEARS COMPLAINT-FREE!

Wilson Plumbing & Heating, Inc.

445 West Cedar St
Akron, OH 44307

OH License # 12735

Wilson Plumbing & Heating is Akron's only second-generation plumbing and heating company that claims to specialize in steam & hot water boilers, historically sensitive bathroom renovations, barrier-free shower installations, as well as backflow preventer certifications.

Over the last 50 years, our business has grown, but our philosophy remains the same: prompt, quality service at a reasonable price.

Call us today: 330-535-5386

Backflow Preventers and You:

Don't forget your certification!

What is a Backflow Preventer ?

A backflow preventer is a device that prevents the water from a commercial building or residential sprinkler system from backing up into the city water system.

This keeps our drinking water safe from possible contamination!

According to Ohio law, backflow preventers need to be tested and certified every year by a trained certification specialist.

Wilson Plumbing & Heating has 3 certification specialists to make sure your backflow preventer is up to snuff.

Give yourself peace of mind by calling us today to schedule your certification appointment!

If you have a sprinkler system:

1. Call your sprinkler company to have them turn on the water and check the system.
2. Then call Wilson Plumbing to renew your backflow preventer

certification (*We can only do the certification after the water is on!*)

If you're installing a system:

1. Call your landscaping company to see if they install sprinkler systems. *Or call us for a recommendation.*
2. Once the system is up and running, call Wilson to get your certification.



Newsletter Special

\$100 off A Barrier-free Shower Enclosure

One coupon per job, cannot be combined with other offers. Present at time of service.

WILSON
Plumbing & Heating Inc.